## OVERVIEW

| LOAN AMOUNT | $\$ 100,000-\$ 3,500,000$ |
| :--- | :--- |
| INTEREST RATE | $8.99 \%$ |
| PAY RATE | $0.00 \%$ (no monthly payments) |
| POINTS | $2.5 \%$ |
| RECOURSE | Full or, under certain exceptions, Non-Recourse |
| TERM | 8 Months + 4 month extension |
| OTHER | For greater detail, request a term sheet |



## LOAN SIZE

|  | QUALIFICATIONS |  |  | LOAN SIZE |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Rentals \& Builds Since 2014 |  | BFI Repayments Last 5 Years | Purchase Value |  | Closing Costs | AFTER CLOSING |
| LEVEL 1 | 20+ | AND | 3+ | 85\% | + | 100\% | + 100\% of work (up to $75 \%$ ARV)* |
| LEVEL 2 | 20+ | AND | 0 | 80\% | + | 100\% | + $100 \%$ of work (up to $70 \%$ ARV)* |
| LEVEL 3 | 10+ | AND | 2+ | 80\% | + | 100\% | + $100 \%$ of work (up to $70 \%$ ARV)* |
| LEVEL 4 | 10+ | AND | 0 | 75\% | + | 100\% | + 75\% of work (up to 65\% ARV) |
| LEVEL 5 | 5+ | AND | 0 | 70\% | + | 100\% | + $70 \%$ of work (up to $60 \%$ ARV) |

## ARV ADJUSTMENTS

|  |  | NEGATIVE ADJUSTMENT | POSITIVE ADJUSTMENT |
| :---: | :---: | :---: | :---: |
| FINANCIALS | Credit Score | below 700 | 780 or higher |
|  | Bank account, 2 month balance | below \$75,000 | \$350,000 or more |
|  | Net worth excl. primary residence | below \$500,000 | \$5,000,000 or more |
| MARKET | Population within 3-miles | below 25,000 and/or decreases | 50,000 or more AND strong growth |
|  | Issues flagged in valuation | Yes | N/A |
|  | Affordability | Low (overbuilt / limited buyers) | N/A |
|  | Presold or refinancing in place | N/A | Yes |
|  | Litigation financial institution past 10 years | Yes | N/A |
| HISTORY | Foreclosure(s) past 10 years | Yes | N/A |
|  | Bankruptcy issue in past 10 years | Yes | N/A |
|  | Delinqency with builder supplier | Yes | N/A |
|  | Outstanding real estate liens | Yes | N/A |
|  | Real estate loan delinquency | Yes | N/A |
|  | Performance issue on BFI loan | Yes | N/A |

