

# BUILD-TO-RENT (or FIX-TO-RENT)



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## **OVERVIEW**

LOAN AMOUNT \$200,000 - \$3,500,000

**TERM** 7 Year (5 fixed + 2 floating) or 12 Year (10 + 2)

INTEREST RATE 7.4% (7 Year) or 7.6% (12 Year) during the fixed rate period assuming 740+ credit, if

700-739, 680-699, or 660-679 credit add 0.2%, 0.4%, or 0.9%, respectively

(if extended, rate becomes greater of the fixed rate and Prime +1%)

POINTS 2.5%

PROCEEDS Up to 88% LTC

INTEREST ONLY Up to 7 Years

OTHER Single close: up to 1 year to build, remainder of term as rental



### **LOAN SIZE**

	QUALIFICATIONS			LOAN SIZE	
	Rentals & Builds Since 2015		BFI Repayments  Last 4 Years	Maximum LTC	Maximum LTV
LEVEL 1	20+	AND	0+	88%	68%
LEVEL 2	10+	AND	1+	85%	65%
LEVEL 3	10+	AND	0+	80%	65%
LEVEL 4	5+	AND	0+	75%	65%

If using a general contractor, can contribute up to 3 homes built of experience

#### **REQUIREMENTS**

TO GET STARTED Provide a signed term sheet

CREDIT SCORE Score of highest income guarantor used

HOLDBACK 5% of the loan amount will be used to cover year 1+ of estimated interest payments

MARKET RENT At least 1.20x PITIA (Principal, Interest, Taxes, Insurance, Association) or 1.30x if <3 years of rental experience

PROPERTY Will be a 1-4 unit residential structure

### LOAN SIZE ADJUSTMENTS

		NEGATIVE ADJUSTMENT	POSITIVE ADJUSTMENT
	Credit Score	below 700	740 or higher
	Bank account, 2 month balance	below \$50,000	\$250,000 or more
FINANCIALS	Net worth excl. primary residence	below \$500,000 or 2x value	\$3,500,000 or more
	Taxable Income	below \$200,000 (\$300,000 if file jointly)	\$1,000,000 or more
	Population within 3-miles	below 25,000 OR decreasing	50,000 or more AND strong growth
MARKET	Affordability	Low (overbuilt / limited buyers)	Excellent
	Issues flagged in valuation	Yes	N/A
	Litigation with financial institution	Yes	N/A
	Foreclosure(s) since 2012	Yes	N/A
	Bankruptcy issue in past 10 years	Yes	N/A
HISTORY	Delingency with builder supplier	Yes	N/A
	Outstanding real estate liens	Yes	N/A
	Real estate loan delinquency	Yes	N/A
	Performance issue on BFI loan	Yes	N/A