## OVERVIEW

| LOAN AMOUNT | Up to $\$ 3,500,000$ |  |
| :--- | :--- | :--- |
| INTEREST RATE | $6.99 \%-9.99 \%^{*}$ | EARLY 2024 |
| PAY RATE | $0.00 \%$ (no monthly payments) | Note: The Credit Line program has <br> separate terms, inquire for details. |
| POINTS | $2.5 \%$ or, if Level 9 or 10, $3.5 \%$ (pay at maturity) |  |
| RECOURSE | Limited Recourse possible |  |
| TERM | Initial term of 10 or 12 months + 4 month extension option |  |
| OTHER | For greater detail, request a term sheet |  |



## LOAN SIZE

|  | QUALIFICATIONS |  |  | LOAN SIZE |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sold Homes <br> Since 2014 |  | BFI Repayments Last 5 Years | Maximum LTC $100 \%$ if land sub (level 1-5, 7) | Maximum LTV <br> loans>\$1MM per unit are lower** |  |
| LEVEL 1 | 100+ | AND | 25+ | 90\% | 75\% |  |
| LEVEL 2 | 50+ | AND | 15+ | 90\% | 72\% |  |
| LEVEL 3 | 40+ | AND | 10+ | 88\% | 70\% |  |
| LEVEL 4 | 20+ | AND | 5+ | 86\% | 70\% |  |
| LEVEL 5 | 20+ | AND | 2+ | 84\% | 70\% | BFI may directly pay all items |
| LEVEL 6 | 20+ | AND | 0 | 82\% | 68\% |  |
| LEVEL 7 | 10+ | AND | $2+$ | 82\% | 67\% |  |
| LEVEL 8 | 8+ | AND | 0 | 80\% | 65\% | BFI may directly pay 5 budget items |
| LEVEL 9 | $5+$ | AND | 0 | 75\% | 60\% |  |
| LEVEL 10 | $2+$ | AND | 0 | 70\% | 55\% |  |

## LOAN SIZE ADJUSTMENTS

|  |  | NEGATIVE ADJUSTMENT | POSITIVE ADJUSTMENT |
| :---: | :---: | :---: | :---: |
| FINANCIALS | Credit Score | below 700 | 740 or higher |
|  | Bank account, 2 month balance | below \$75,000 | \$250,000 or more |
|  | Net worth excl. primary residence | below \$500,000 | \$3,500,000 or more |
|  | Population within 3-miles | below 25,000 AND/OR decreases | 50,000 or more AND strong growth |
| MARKET | Affordability | Low (overbuilt / limited buyers) | Excellent |
|  | Presold or refinance in place | N/A | Yes |
|  | Issues flagged in valuation | Yes | N/A |
|  | Litigation financial institution past 10 years | Yes | N/A |
| HISTORY | Foreclosure(s) past 10 years | Yes | N/A |
|  | Bankruptcy issue past 10 years | Yes | N/A |
|  | Delinqency with builder supplier | Yes | N/A |
|  | Outstanding real estate liens | Yes | N/A |
|  | Real estate loan delinquency | Yes | N/A |
|  | Performance issue on BFI loan | Yes | N/A |

